

CORPORATE - Mergers & Acquisitions

Experience, Knowledge and Efficient Deal Management

Many firms can help you with a business combination. But we help you get the deal done with a practical mix of deep experience across many industries and transaction management tools that maximize efficiency. We manage deals as your partner from start to finish, applying our resources across disciplines with a cost-effective approach that focuses on increasing value and minimizing risk.

How We Can Help You

A True Partner to Manage Your Deals

We take a highly focused and customized approach to M&A deals, tailoring our legal team to your specific transaction. If you're a public company engaged in complex, sophisticated corporate transactions, a private equity-sponsored business or a closely held company, we have the breadth and depth scalable to meet your needs. Because we're a full-service law firm, we have the bench strength to support you with issues related to tax, antitrust, intellectual property, labor and employment, finance or any other deal component. Our attorneys will work with your team to understand your business objectives and service preferences.

Efficient and Predictable Deal Process

Over the course of working on thousands of business combinations over decades, we've developed efficient approaches to managing every phase of the process. We don't over-lawyer deals, we avoid needless duplication, and we use effective project management techniques without innovating for the sake of innovating. Because of our experience, we know how to scope a deal early for potential trouble spots and how to allocate resources sensibly.

We Do Our Homework

We are also thought leaders in the M&A arena. Collectively, we belong to dozens of committees studying, analyzing and reporting on aspects of M&A theory and practice, and helping draft legislation affecting M&A law. We carefully monitor cases, trends, laws and regulations overall and within the industries we serve. We publish articles, and we present at M&A conferences and on panels nationally. Then we feed all of that knowledge back into the work we do for you.

Nationally recognized by *Corporate Counsel* as a “go-to” firm for corporate law.

ADVANCING OUR CLIENTS' GOALS

Numerous Transactions with an Aggregate Value of Over \$1 Billion

Our attorneys represented various Marcellus Shale exploration & production companies in numerous purchase, sale, swap and exchange transactions, each with an aggregate transaction value of over \$1 billion.

The Transactions Behind Dramatic Growth

To help a growing national sporting goods retailer achieve its goals, we represented the company in multiple securities-related acquisitions of competing businesses, including a \$225 million acquisition, a \$40 million acquisition, and a \$370 million acquisition. These transactions helped catapult the company into its role as one of the largest sporting goods retailers in the nation.

Long-term Relationships Build Knowledge and Efficiency

Working with you on multiple business combinations as you grow and evolve helps us build understanding of your objectives and develop cost-saving efficiencies. For more than 20 years we represented a major communications technology company in more than 130 transactions, including four recent technology-focused acquisitions and a triangular merger. And for a leading U.S. producer of titanium mill products and fabricated metal components, we assisted in five major acquisitions and a divestiture of non-core operations.

Helping Grow a Defense Technology Company

We assisted a robotics technology company that creates standardized perception, planning, and control software for unmanned ground vehicles primarily for military applications in its acquisition by a U.S.-based military robotics manufacturer.

Legal Power for the Power Grid

We worked with a leading provider of smart grid solutions that automate electric power distribution through multiple acquisitions. These included a transformer monitor provider, a demand management provider, and a substation condition-based monitoring for utilities.

Deep Experience in Healthcare M&A

Supporting healthcare providers in their corporate transactions is one of our core practices – we know this territory well. We represented a major university and its affiliated hospital in its multimillion-dollar acquisition of an eye hospital and its inpatient and ophthalmology residency program, and with long-term academic affiliation agreements.