



ENERGY - Power Generation & Utility

Keep the Power Flowing

With constant change in the industry, you need a legal partner with focus and precision. That's why we've built a diverse and collaborative team of nearly 70 attorneys and government relations professionals who understand your business and the types of legal solutions you need.

The power generation and utility industries have special needs due to unique and evolving regulatory frameworks. Multiple agencies and third-party organizations at every level of government have their say whether you're seeking financing for a generating facility, considering an acquisition, or engaged in matters before a public utility commission. Our energy-focused transactional attorneys, government relations team and litigators have the experience and the focus to keep you on track.

How We Can Help You

Look to us for strategic planning, counsel and representation when you're involved in transactions or regulatory proceedings. Whether you're a local energy provider or an international utility company, we can provide a comprehensive strategy for your business — legal, regulatory, and legislative. Our team includes the experience of seasoned legal professionals and former regulators who have decades of experience focusing on critical utility issues, such as rate proceedings, facility siting, affiliated interest arrangements, asset sales, mergers and acquisitions, consumer complaints, service reliability, alternative energy, demand side and energy efficiency programs, gas safety, and more.

Getting the Deals Done

Transactions in the power generation and utility industries tend to be high-dollar and complex — not to mention tightly regulated. We know how to anticipate and avoid pitfalls by:

- Negotiating and drafting financing and power purchase agreements
- Advising on the stages of building or expanding projects, from land acquisition to energy-efficient building guidelines, to energy credits and financing
- Helping financial institutions and other key stakeholders evaluate potential merger/acquisition opportunities
- Managing mergers and acquisitions and related approvals
- Handling financing, contracting and project development for non-utility generation facilities — including wind, solar and other renewable resources
- Selecting appropriate sites for new facilities
- Negotiating and drafting supply contracts
- Providing all labor and employment legal services
- Representing public utilities in rate, siting and certificate of public convenience proceedings

Unwinding the Regulatory Maze

It's hard to navigate the regulatory maze. We have that experience. We provide strategic planning and compliance services to both regulated and non-regulated electricity, natural gas, and renewable energy providers from local power companies to international utility companies. And our government relations professionals are here to help you draft regulatory solutions and advocate on your behalf.

Negotiating and Litigating Rates

Rate-related issues are a concern for power generators and electric and gas utility companies. Negotiating and litigating complex rate matters before state public utility commissions and appellate courts is what we do. We've litigated proceedings regarding the interpretation of tariffs, increases in rates, and achieved favorable terms and conditions for the provision of competitive electric service.

Helping Shape Utilities Policy

Focusing on the future of energy utilities is key to your long-term success. Our team has successfully assisted clients with successful implementation and compliance with federal and state energy policies. We've assisted with implementation of a national energy policy for the competitive retail electric market. And we regularly promote the interests of organizations and companies before state public utility commissions.

ADVANCING OUR CLIENTS' GOALS

The Financial Energy Behind Renewable Power

While funding sources for renewable energy projects have increased dramatically, the process of securing funding is still complex, with due diligence required on all sides. We represented one of the top 10 wind power operators in the world in the \$285 million financing of three wind farms in Pennsylvania and Texas.

Wind is Big Business

A wind farm developer needed our assistance with the sale of four wind farms. Our full-service team handled the real estate, environmental, and regulatory matters of this big \$900 million sale.

Location Matters

Siting electric transmission lines can be a complicated regulatory process. We helped untangle the process for several applicants in regulatory proceedings to allow for major intrastate and interstate electric transmission lines.

Defending Your Position

In defending a qualifying electric generation facility against a utility that wanted to pay the generator less than the Public Utility Regulatory Policies Act (PURPA) requires, we successfully preserved the generation facility's PURPA payments.