

# CORPORATE - Venture Capital

Counsel that Creates Confidence

**As a venture capital provider, you expect not just sound legal advice, but coordinated, efficient service that adds value to your investments. We have been providing practical, value-added guidance for more than three decades, supporting venture funds throughout the lifecycle. Our clients view us as a source of confidence, because we not only understand their challenges, but also understand the challenges of emerging companies and are able to leverage that knowledge to your benefit.**

## How We Can Help You

### We are Woven into the VC “Ecosystem”

As an investor, what do you look for in legal counsel? Substantive knowledge, experience, practical judgment, creative solutions, and depth of legal talent are non-negotiable qualities. But more than that, you want a partner who is deeply embedded in the technology startup community. We work directly with universities that generate and support tech innovators, as well as with venture capital associations, incubators, emerging companies, development organizations and co-working spaces, and many others.

### Fund Formation

From fund formation through exit and wind-up, our venture capital attorneys collaborate with our tax attorneys to help fund managers and their investors form and finance venture capital funds. We help you shape and negotiate the terms and structure of the fund. For many funds, we have partnered with them from the first investment through all the follow-on investments and successful exits. We can counsel you on:

- Choice of entity
- Regulatory compliance (including issues involving ERISA investors and state plan investors)
- Fundraising
- Tax issues related to tax exempt and international investors
- Allocation and distribution of fund gains and losses

### Portfolio Company Investments

Representing capital providers of all types – from traditional venture capital firms to angel networks – we are active in a variety of industries including life sciences and medical devices, communications and technology, and information and business services. Our clients invest in companies at all stages of development, providing seed funding, early and later-stage preferred stock financings, bridge loans, mezzanine financing, and private placements in public companies.

### Transfers of Portfolio and Fund Investments

We represent venture capital funds in connection with the private transfer of portfolio company investments. We also represent funds and their investors in connection with private transfers of interests in venture capital and private equity funds.

### The Right Resources for Every Transaction

Our multi-disciplinary and highly collaborative team draws on our bench strength across practice disciplines in securities, tax, labor and employment, intellectual property, antitrust, real estate, environmental, energy, bankruptcy, financial institutions and others.

## Buchanan Labs: Helping Provide a Solid Foundation

We partner with early stage businesses as outside general counsel to provide hands-on, practical advice. We offer this service using a unique, highly cost-effective subscription model.



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## ADVANCING OUR CLIENTS' GOALS

### Advancing the Aerospace Applications of 360° Video

Our attorneys formed (from a predecessor entity) and helped recapitalize with a Series A-round of financing for a developer and manufacturer of sophisticated 360-degree video camera systems. When a major aerospace company became interested in our client's video technology for use on drones and unmanned surveillance aircraft, we helped them form a partnership via a \$1M Series A extension. This partnership has enabled the video company to devote resources to adapting its 360-degree camera technology for aerospace use.

### Creative Investment Vehicles for VC Investors

We helped a non-profit economic development company form a unique venture fund as a secondary vehicle for additional investments.

Learn more at [BIPC.com](http://BIPC.com)